

National Aeronautics and  
Space Administration

John H. Glenn Research Center  
Lewis Field  
21000 Brookpark Road  
Cleveland, OH 44135-3191



## **SOURCE SELECTION STATEMENT**

### **Natural Gas Supply for NASA Glenn Research Center Lewis Field & Plum Brook Station**

#### **Request for Proposal NNC14ZCH016R**

##### **Background**

The NASA Glenn Research Center (GRC) has a requirement for natural gas supply both at its Lewis Field Campus and its Plum Brook Station Campus. The natural gas supply is primarily used to heat building, laboratories, testing facilities, etc. This requirement is a follow-on requirement to prior contracts for natural gas supply.

On January 31, 2014, the GRC synopsised its requirements under NAIS/FedBizOpps and directed potential contractors to the World Energy Solutions website for the posting and competition requirements. GRC has used a third party to assist in the publication and receipt of prices of natural gas requirements due to the dynamic nature of the industry. This has allowed GRC to receive highly competitive pricing in a dynamic market.

On February 13, 2014, World Energy under contract NNC14CA06C posted a solicitation on their web-based system for the natural gas supply requirements at both its Lewis Field and Plum Brook Station Campus. The posting included our 10-year usage history with the average monthly usage during that 10-year period, the projected usage expected for the contract period, and a sample contract.

The posting requested offerors submit bids for a 12-month period and a 24-month period. This would provide the Government an opportunity for a longer contract period if a price advantage was justified. Contractor selection would be based on the most attractive pricing provided by the offeror. The prices offered would reflect discounts or upward adjustments to the basis price of gas as indicated on the NYMX market when firm delivery orders are placed by GRC. The solicitation stated that the selection will be made based on the most attractive pricing provided by the offerors.

On February 19, 2014, multiple bids were received from four different companies for Lewis Field and Plum Brook Station. After reviewing the bids and based on the highly competitive pricing being offered, the Government decided it was in its best interest to award a contract for the 24-month term. Below is the proposal pricing for the 12 and 24 month periods. Due to the volatility of the Natural Gas Market, once all offers are submitted the Government has only 2 hours to evaluate the offers and notify the selected company. The selected company will then lock in the estimated volumes at the awarded adjustment price.

The following is a result of the 12-month pricing for **NASA Lewis Field**:

1. Compass Energy	\$-0.6470/Dth
2. Dominion Retail	\$-0.6190/Dth
3. Hess Corporation	\$-0.5620/Dth
4. Constellation	\$-0.4100/Dth

The following is a result of the 24-month pricing for **NASA Lewis Field**:

<b>1. Compass Energy</b>	<b>\$-0.7350/Dth</b>
2. Hess Corporation	\$-0.6870/Dth
3. Dominion Retail	\$-0.6440/Dth
4. Constellation	\$-0.4900/Dth

The following is a result of the 12-month pricing for **NASA Plum Brook Station**:

1. Dominion Retail	\$ +0.1200/Dth
2. Constellation	\$ +0.1479/Dth
3. Hess Corporation	\$ +0.1710/Dth
4. Compass Energy	\$ +0.6790/Dth

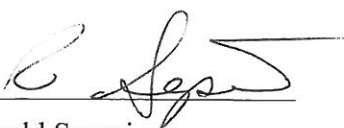
The following is a result of the 24-month pricing for **NASA Plum Brook Station**:

<b>1. Dominion Retail</b>	<b>\$ +0.0300/Dth</b>
2. Hess Corporation	\$ +0.0730/Dth
3. Constellation	\$ +0.1052/Dth
4. Compass Energy	\$ +0.5890/Dth

### Selection

**Lewis Field** - As a result of this competition, Compass Energy Gas Service, LLC provided the most attractive offer over a 24 month period with an offer of minus \$-0.735/Dth for the basis costs for Lewis Field. This represents a discounted value of a minus \$790,860 for basis costs over a 24 month period.

**NASA Plum Brook Station** - As a result of this competition, Dominion Retail, Inc. provided the most attractive offer over a 24 month period with an offer a plus \$+0.03/Dth for the basis costs for Plum Brook Station. This represents an increased value of a plus \$2,976 for basis costs for 24 months.

  
 Ronald Sepesi  
 Chief, Institutional Services Branch

3-21-14  
 Date